



RE: 2022 Price Increase – Effective March 1st, 2022

Dear Valued HAL Customer,

As we continue to work through this time of uncertainty and challenging market conditions, we at HAL can't express enough how much we appreciate your continued relationship, purchases and support of HAL products.

The beginning of this year has brought with it unprecedented price increases for all our raw materials, and we have had to raise our prices to keep pace.

With that, effective March 1st, 2022 HAL's residential and commercial products will increase between 10% - 14%. All orders received before this date will be priced at current pricing but must ship before July 1st. We will do our best to get all orders out ahead of this date but are limited to our regular capacity during these times.

We will be sending out updated price lists shortly and are available to answer any questions you may have.

We remain committed to providing you with the highest quality products while striving for the best customer service and hope that you understand the need for this action. We value your business and appreciate your continued support.

Best Regards,

A handwritten signature in black ink, appearing to read "JH", with a long horizontal line extending to the right.

Jordon Harco
General Manager
HAL Industries Inc.